

Message Text

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DRAFTED BY COM/BEWT/OEWTA:AJLENZ

APPROVED BY EB/OCA/REP:BEBYRON

EUR/EE:SEGALL

EUR/EE:RACHRISTENSEN

EB/EWT:SHAAS

EUR/SOV:PJLYNN

EB/IFD/OIA:BRODERICK (INFO)

COM/BEWT/OEWTD:PSKRAMARIC

COM/BEWT/DAS(ACT.):LWBOWDEN

COM/BEWT/OEWTD:HHEISS

COM/BEWT/OEWTD:RSEVERANCE

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FM SECSTATE WASHDC

TO AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY BUCHAREST

AMEMBASSY BUDAPEST

AMEMBASSY LONDON

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AMEMBASSY MOSCOW

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AMEMBASSY ROME

AMEMBASSY SOFIA

AMEMBASSY WARSAW

INFO USMISSION BERLIN

AMCONSUL ROTTERDAM

UNCLAS STATE 173905

E.O. 11652: N/A

TAGS: XH, ETRD, EINV

SUBJECT: U.S. SUBSIDIARIES PARTICIPATION IN INDUSTRIAL

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COOPERATION ARRANGEMENTS

1. WE ARE CONDUCTING RESEARCH RE THE PARTICIPATION OF U.S. FIRMS AND FOREIGN BASED SUBSIDIARIES IN INDUSTRIAL COOPERATION (IC) RELATIONSHIPS WITH EASTERN EUROPEAN COUNTRIES.

2. AS USED IN STUDY, IC COVERS A BROAD SPECTRUM OF ECONOMIC RELATIONSHIPS AND ACTIVITIES ARISING FROM CONTRACTS EXTENDING OVER A NUMBER OF YEARS BETWEEN PARTNERS BELONGING TO DIFFERENT ECONOMIC SYSTEMS WHICH GO BEYOND THE STRAIGHT-FORWARD SALE OR PURCHASE OF GOODS AND SERVICES TO INCLUDE A SET OF COMPLEMENTARY OR RECIPROCALLY MATCHING OPERATIONS (IN PRODUCTION, IN THE DEVELOPMENT AND TRANSFER OF TECHNOLOGY, IN MARKETING, ETC.)

3. DEFINITION CORRESPONDS WITH THAT CITED IN ANALYTICAL REPORT ON INDUSTRIAL COOPERATION AMONG ECE COUNTRIES, UN, GENEVA, 1973, PREPARED PURSUANT TO COMMITTEE RESOLUTION 4 (XXVII) FOR SUBMISSION TO 28TH SESSION OF ECE AND INCLUDES:

LICENSING WITH PAYMENT IN RESULTANT PRODUCTS;

SUPPLY OF COMPLETE PLANTS OR PRODUCTION LINES WITH PAYMENTS IN RESULTANT PRODUCTS;

CO-PRODUCTION AND SPECIALIZATION;

SUB-CONTRACTING;

JOINT VENTURES;

JOINT TENDERING OR JOINT CONSTRUCTION OR SIMILAR PROJECTS.

4. TO AID IN RESEARCH WE REQUEST THAT ADDRESSEES PROVIDE THE FOLLOWING INFORMATION WHERE KNOWN CONCERNING INVOLVEMENT OF SUBSIDIARIES OF U.S. FIRMS IN IC ARRANGEMENTS OR IN NEGOTIATIONS RE SUCH ARRANGEMENTS:

(1) NAMES AND ADDRESSES OF U.S. SUBSIDIARY AND PARENT FIRM AND LOCATION OF INDUSTRIAL OPERATION CONCERNED

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(2) TYPE OF ARRANGEMENT

(3) WHETHER ARRANGEMENT IS EXISTENT, PROSPECTIVE, I.E., NEGOTIATIONS ARE IN PROGRESS, OR WAS DROPPED AFTER SERIOUS NEGOTIATIONS

REPLIES, INCLUDING NEGATIVE RESPONSES, ARE REQUESTED BY 26 AUGUST. KISSINGER

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